



RACL Geartech Ltd.

Corporate Office

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26th February, 2021

Listing Department
BSE Limited
25th Floor, P. J. Towers,
Dalal Street,
Mumbai - 400 001

Scrip Code: 520073

Subject: Earnings Conference Call and Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby informed that the management of the Company participates in an Earnings Conference Call post Quarter III Results on 26th February, 2021. The Investor Presentation for the same is annexed herewith.

This is for your information and record please.

Thanking You,

For RACL Geartech Limited



Shagun Bajpai
Company Secretary & Compliance Officer
ICSI Mem. No.: A45982

Registered Office

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Phone: +91-11-66155129

CIN: L34300DL1983PLC016136

D-U-N-S Number: 65-013-7086



TS 16949 : 2009
TS 518901 : 000



QUARTERLY FINANCIAL PERFORMANCE

Q3 FY 2020-2021

RACL Geartech Limited

DISCLAIMER



General

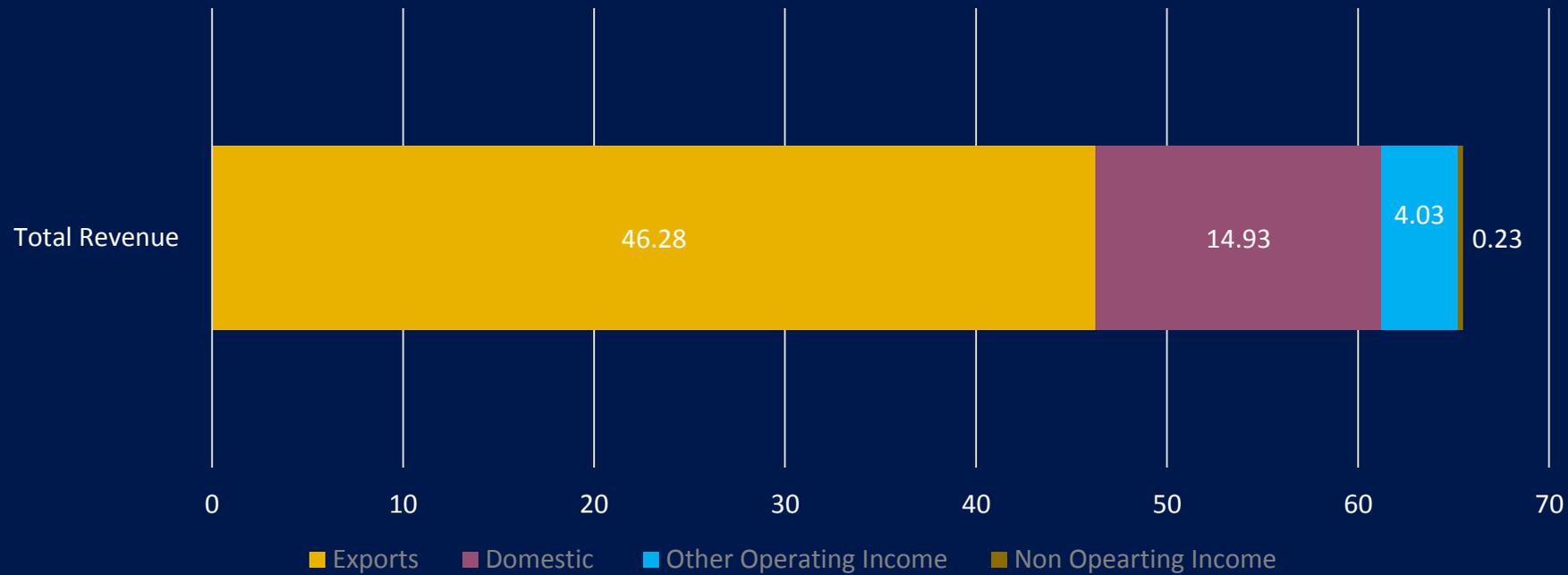
The information provided in this presentation pertaining to RACL Geartech Limited ("RACL" or the "Company"), its business assets, strategy and operations is for general informational purposes only and is not a formal offer to sell or a solicitation of an offer to buy any securities, options, futures, or other derivatives related to securities in any jurisdiction and its content is not prescribed by securities laws. Information contained in this presentation should not be relied upon as advice to buy or sell or hold such securities or as an offer to sell such securities. While the information in this presentation is believed to be accurate and reliable, RACL and its agents, advisors, directors, officers, employees and shareholders make no representation or warranties, expressed or implied, as to the accuracy of such information and RACL expressly disclaims any and all liability that may be based on such information or errors or omissions thereof. RACL reserves the right to amend or replace the information contained herein, in part or entirely, at any time, and undertakes no obligation to provide the recipient with access to the amended information or to notify the recipient thereof.

Q3 Results

Total Revenue for Q3 FY 20-21



Sales (INR Cr)



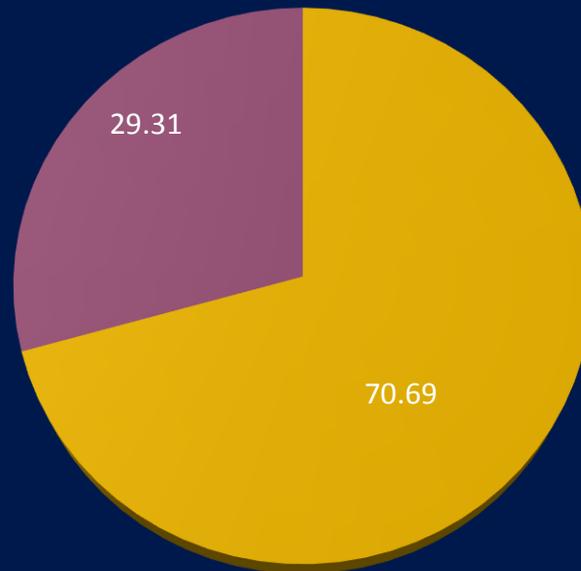
TOTAL SALES : 65.47 CRORE

Our Performance

Business Share for Q3 FY 20-21



Sales Segment %



■ Exports ■ Domestic

Our Performance

Standalone Q3 Profit & Loss Statement for FY 20-21



Q3 RACL Geartech	31.12.2020
Profit & Loss Statement	INR (Lakh)
INCOME	
Revenue from Operations	6523.95
Other Non Operating Income	23.42
Total Income	6547.37
EXPENSES	
Cost of Material Consumed	2355.71
Change in Inventory	-118.74
Employee benefits Exp	680.82
Finance Cost	249.06
Depriciation	336.23
Other Expenses	1867.11
Total Expense	5370.19
PROFIT BEFORE TAX	1177.18

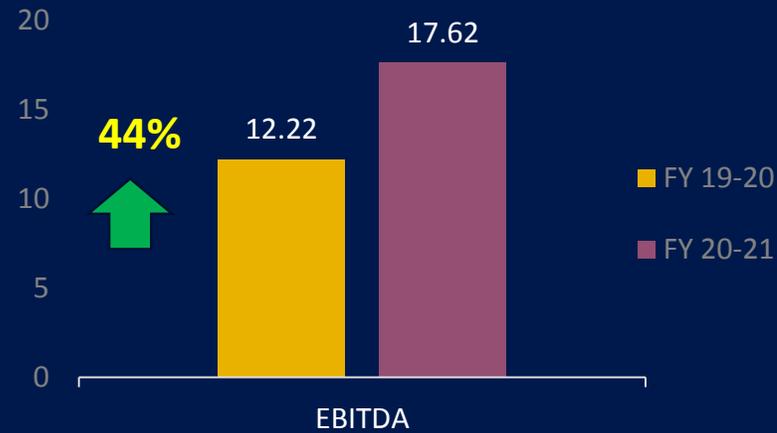
Q3 Results

YoY Q3 Sales & Profitability for FY 20-21

Q3 Sales (INR Cr)



Q3 EBITDA (INR Cr)



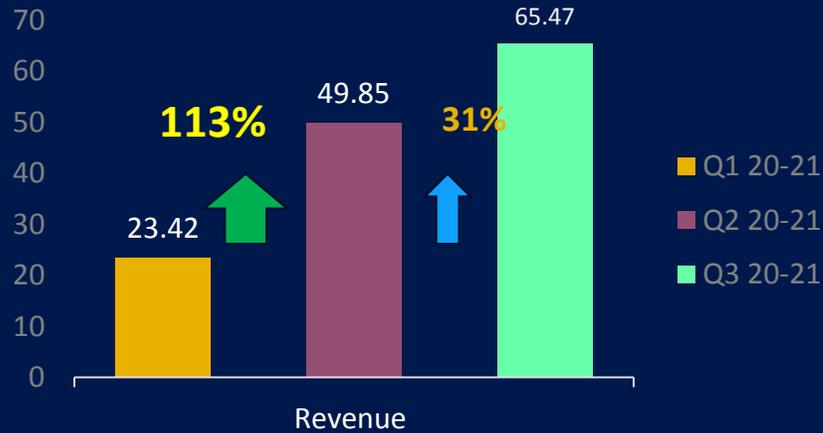
Q3 PBT (INR Cr)



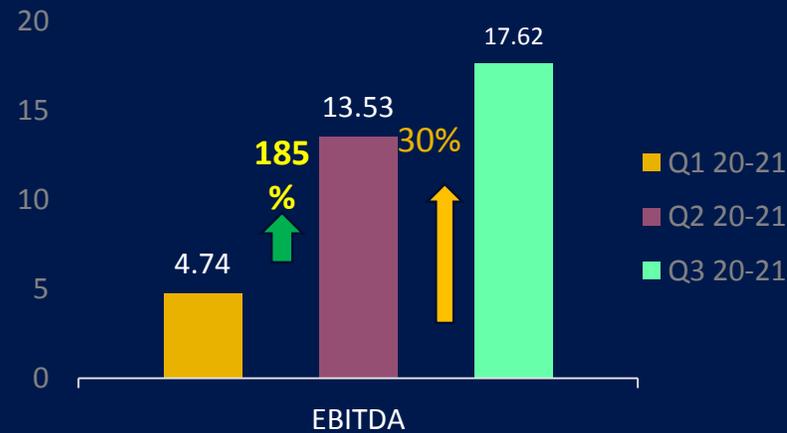
Q3 Results

Standalone Q1 Vs.Q2 Vs. Q3 Sales & Profitability for FY 20-21

Sales (INR Cr)



EBITDA (INR Cr)



PBT (INR Cr)

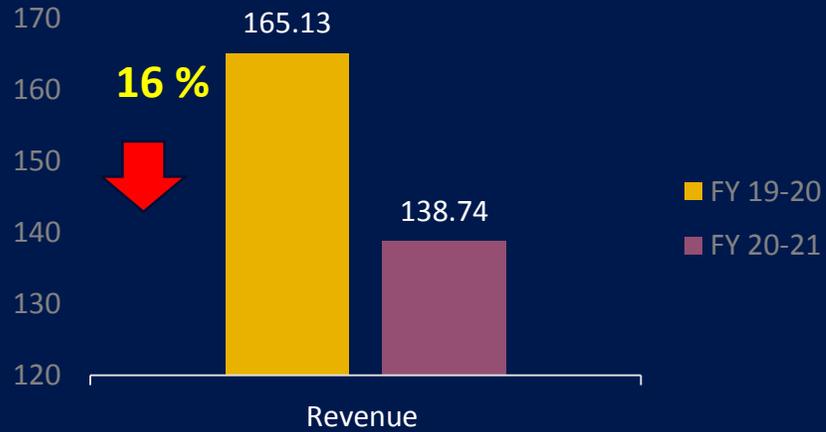


Nine Months Results

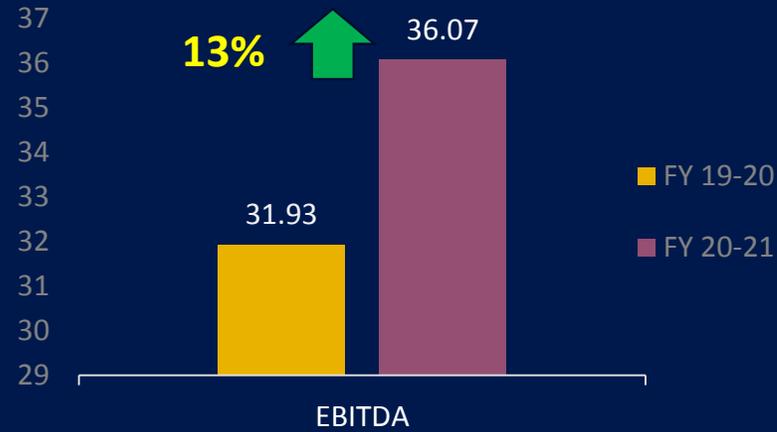
YoY Nine Months Sales & Profitability for FY 20-21



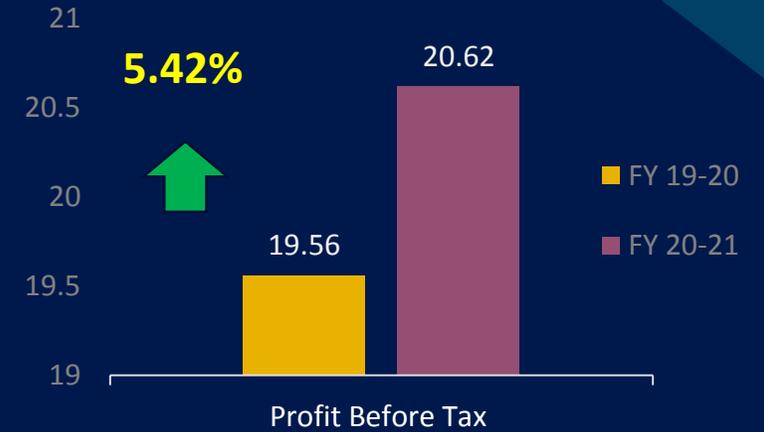
YoY Sales (INR Cr)



YoY EBITDA (INR Cr)



YoY PBT (INR Cr)



Business Scenario

Details of new customers added (Domestic Market)



Escorts Kubota India Pvt Limited



TVS Motor Company Limited



India Kawasaki Motors Pvt Limited

Details of new customers added (Export Market)



KTM R2R CF Moto Motorcycles Co Ltd



Piaggio & C S.p.A. Moto Guzzi



ZF Freidrichshafen AG



Man Trucks & Bus SE

Aligned for Future Mobility Solutions

Electric & Hybrid Projects

- In its vision to be a part of electric mobility revolution, RACL is actively involved in developing its product base ready to be catered to future e-mobility.
- RACL has already got the desired technologies for Gear Power Honing & Gear Grinding technology which have key role in controlling the NVH and noise parameters in Electric mobility.

PROJECTS UNDER DEVELOPMENT

- Suppling Reduction Gears to Mahindra Electric since 2009, India's first electric vehicle.
- Bagged orders from a major German Motorbike company for its first Electric Scooter. (e-axle, entire kinematics)
- Bagged order from German car company (tier-2) for some chassis components having application in Hybrid cars.
- Bagged order from existing customers for their new electric projects. (sprockets, drive gear)





THANK YOU !



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