



RACL Geartech Ltd.

Corporate Office

B-9, Sector-3, Noida, Uttar Pradesh-201301, INDIA

Phone: +91-120-4588500 Fax: +91-120-4588513

Web: www.raclgeartech.com E-mail: info@raclgeartech.com

02nd December, 2022

The Manager- Listing Department
BSE Limited
25th Floor, P.J. Towers,
Dalal Street,
Mumbai- 400001

Scrip Code: 520073

Subject: Investor Conference Call and Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby informed that the Company conducted an Investor Conference Call on 02nd December, 2022. The Investor Presentation for the same is annexed herewith. The Audio Recording of the Conference Call has been placed on the Website of the Company at www.raclgeartech.com.

This is for your information and record please.

Thanking You,

For RACL Geartech Limited


Shagun Bajpai
Company Secretary & Compliance Officer

Registered Office

15th Floor, Eros Corporate Tower, Nehru Place, New Delhi-110019, INDIA

Phone: +91-11-66155129

CIN: L34300DL1983PLC016136

D-U-N-S Number: 65-013-7086



ISO 9001 - 2015
ISO 14001 - 2015
ISO 45001 - 2018
IATF 16949 - 2016



RACL Geartech Limited

Putting the world to motion

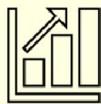


COMPANY OVERVIEW

About RACL

OVERVIEW



<p>Established</p> <p>1987</p> <p>New Delhi</p> <p>DUNS 65-013-7086</p> 	<p>Business Highlights</p> <p>FY22 Revenue INR 2.75 billion (USD 37.70 million)</p> <p>577 employees</p> 	<p>Product Application</p> <p>Two Wheelers, Three Wheelers, Passenger Cars, Commercial Trucks, ATV's, Agricultural Equipment, Industrial Gears</p> <p>22 Active Customers ; 900+ SKU's</p> 
<p>Headquartered in, Noida, India</p> 	<p>Company Infrastructure</p> <p>2 Manufacturing Locations</p> <p>1 Corporate Office</p> <p>3 Warehouses in Europe</p> 	<p>Product Range</p> <p>Transmission gears and shafts, sub- assemblies, Precision machined parts, Chassis Parts and Industrial Gears</p> 
<p>Financial Outlook</p> <p>A- Credit Rating</p> <p>BSE Public Listed Co</p> <p>1 Austrian Subsidiary</p> 	<p>Core Competencies</p> <p>Gear Cutting, Precision Machining, Aluminium Machining, Process R&D & Concurrent engineering, Heat Treatment, sub-assembly, Laser Welding & Laser Cutting, Exports Logistics Handling</p> 	<p>Company Certifications</p> <p>ISO 9001 ISO 14001 IATF 16949 ISO 45001;2018</p> 

GEOGRAPHICAL SALES SEGMENT (FY 2021-22)



EUROPE 55%

Germany	
Austria	
Italy	
Switzerland	



ASIA - PACIFIC 10%

Japan	
Thailand	
China	
Vietnam	



NORTH AMERICA 3%

USA	
Mexico	





KARP NILES
EST. 1962

PRODUCT PORTFOLIO

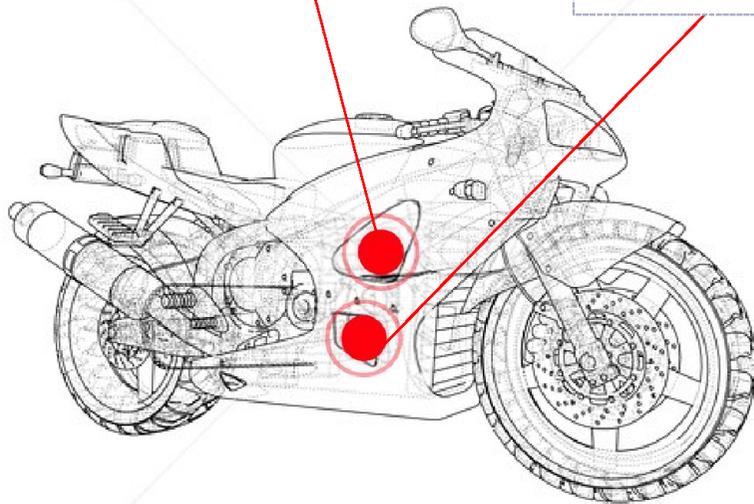
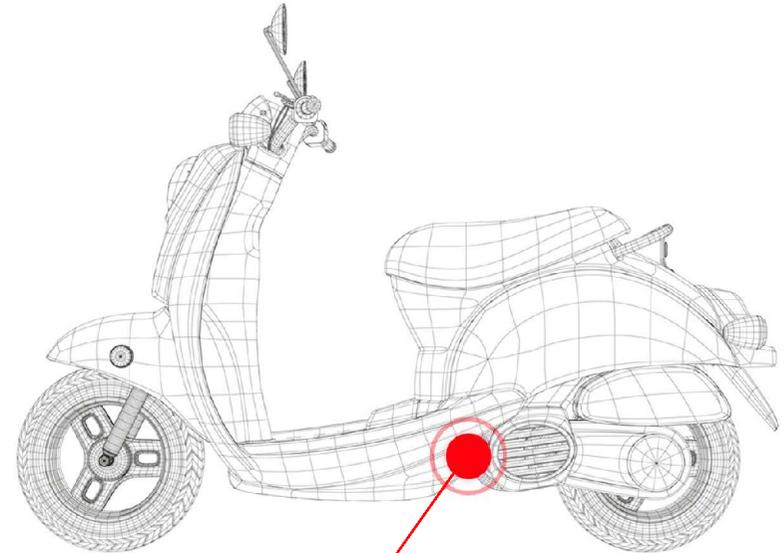
Complex critical safety components & assemblies

PRODUCT PORTFOLIO

Engine & clutch
Gears



Transmission
Sub-Assembly



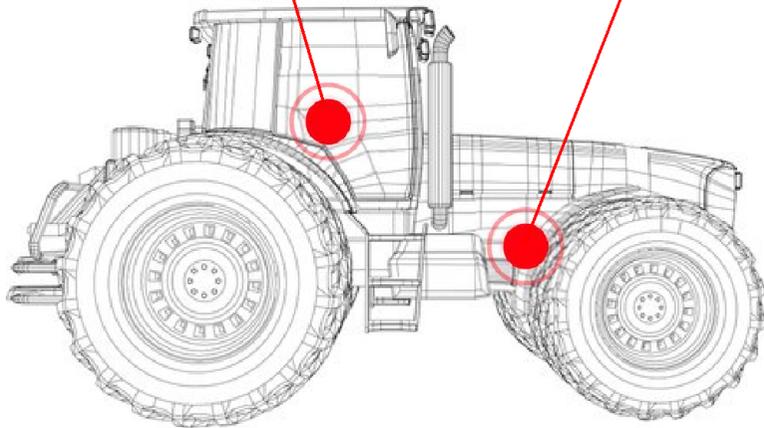
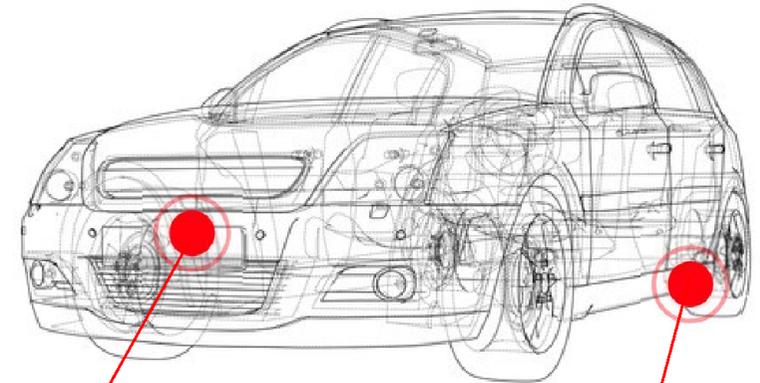
CVT Reduction &
Transmission Gears

PRODUCT PORTFOLIO

Transmission
Gears



engine
Gears



Electro-Mechanical
Roll Control (chassis
Suspension parts)



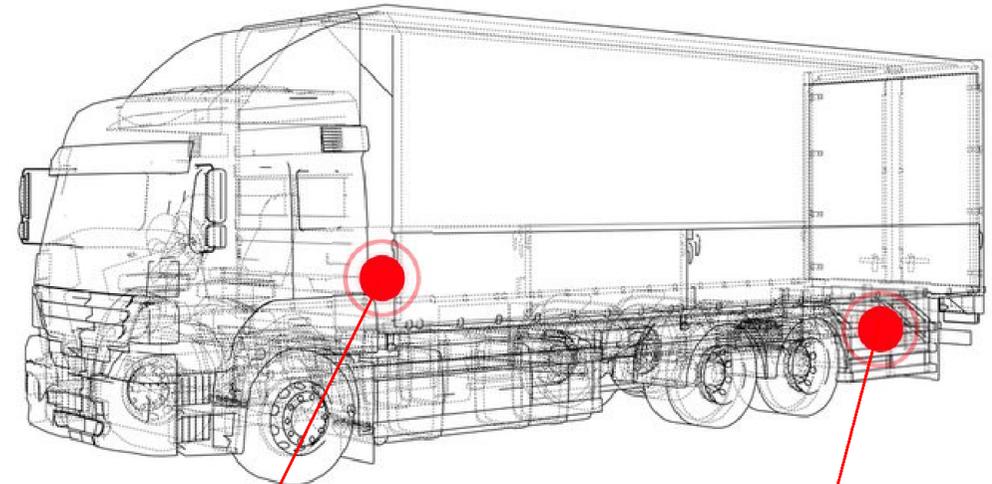
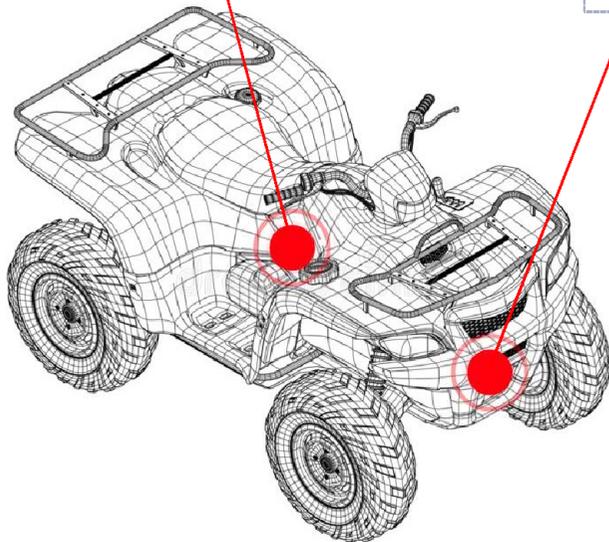
Rear Steering
Intermediate
shaft

PRODUCT PORTFOLIO

Transmission
Gears



Engine
& clutch
Gears



Engine Gears



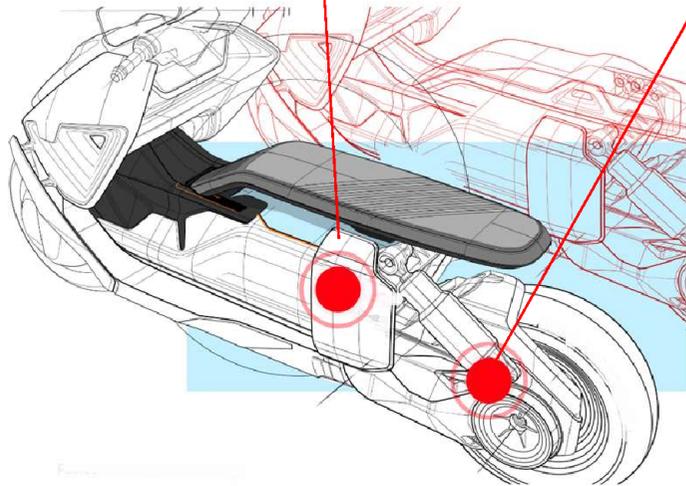
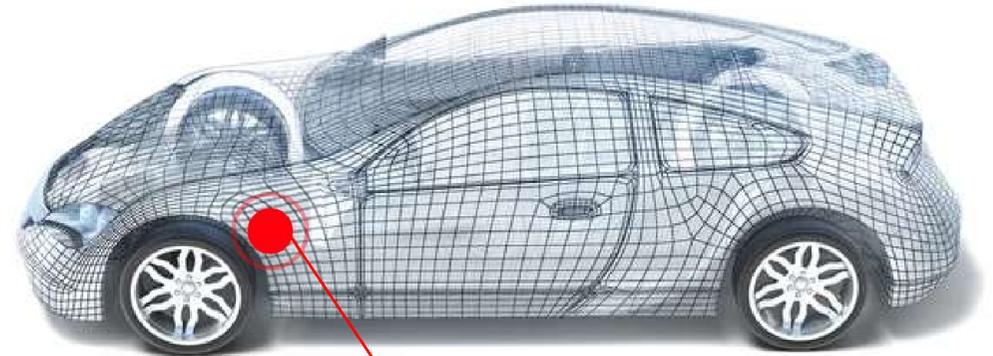
Axle shafts

PRODUCT PORTFOLIO (E MOBILITY)

Drive train

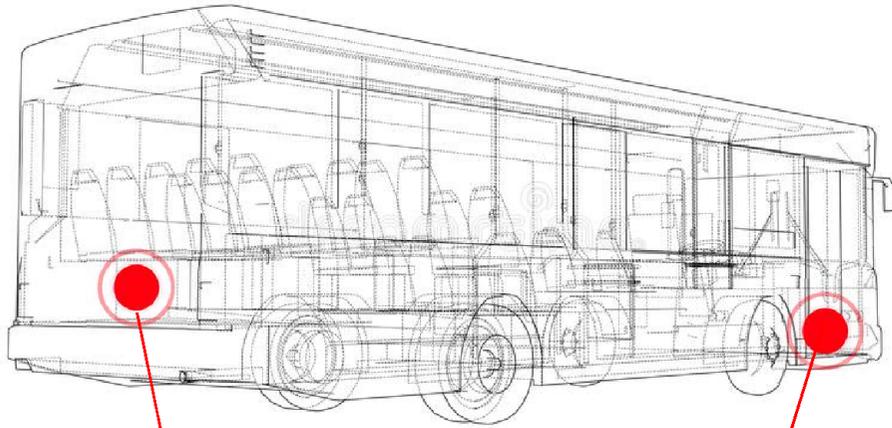


Wheel Axle Assembly



Park lock wheel

PRODUCT PORTFOLIO

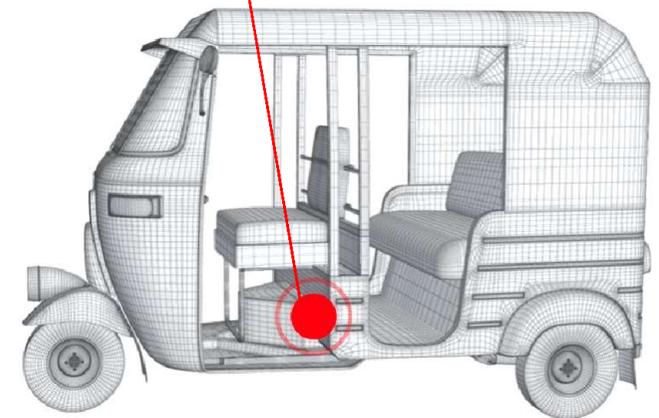


Engine Gears



Drive Shaft

Drive Shafts



GLIMPSE OF “OJAS” PLANT

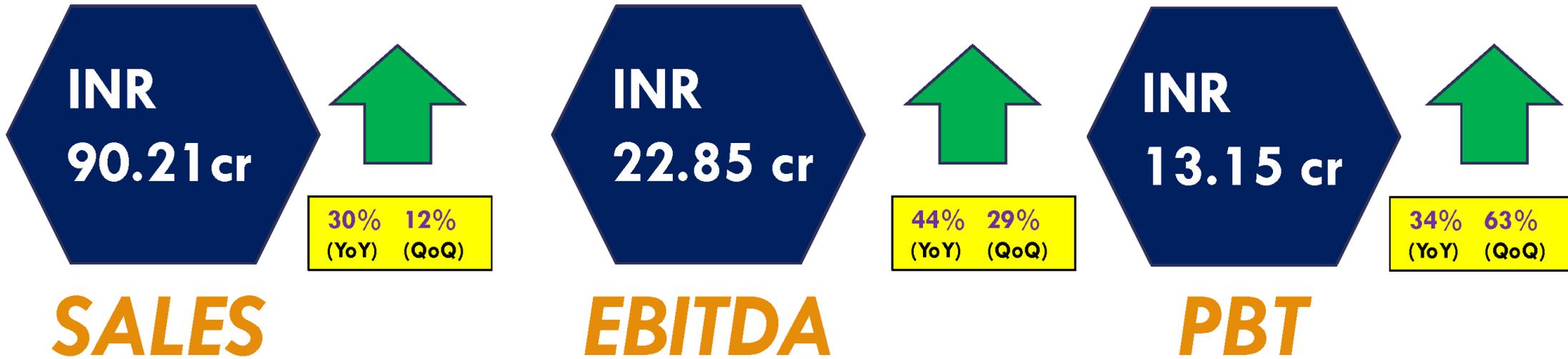
- State of the art modern new manufacturing plant set up in 2021.
- Centrally air flow plant with clean room concept with online packing.
- Interlock between inspection and packaging with DMC code to ensure no bad part flows to customer
- Single Part flow concept with autoloaders and robotic automation to ensure minimal setups.
- In-process digital gauging with 100% online SPC linked with QDAS Inspection system





FINANCIAL PERFORMANCE

QUARTERLY RESULTS (Q2 FY22-23)



- Exports Sales – 65% ; Domestic Sales – 35%
- Margin – OPM 25.30% ; NPM 14.50%
- Highest Quarterly Sales
- Strong Demand from existing customers
- New capacity additions running at 70% utilisation

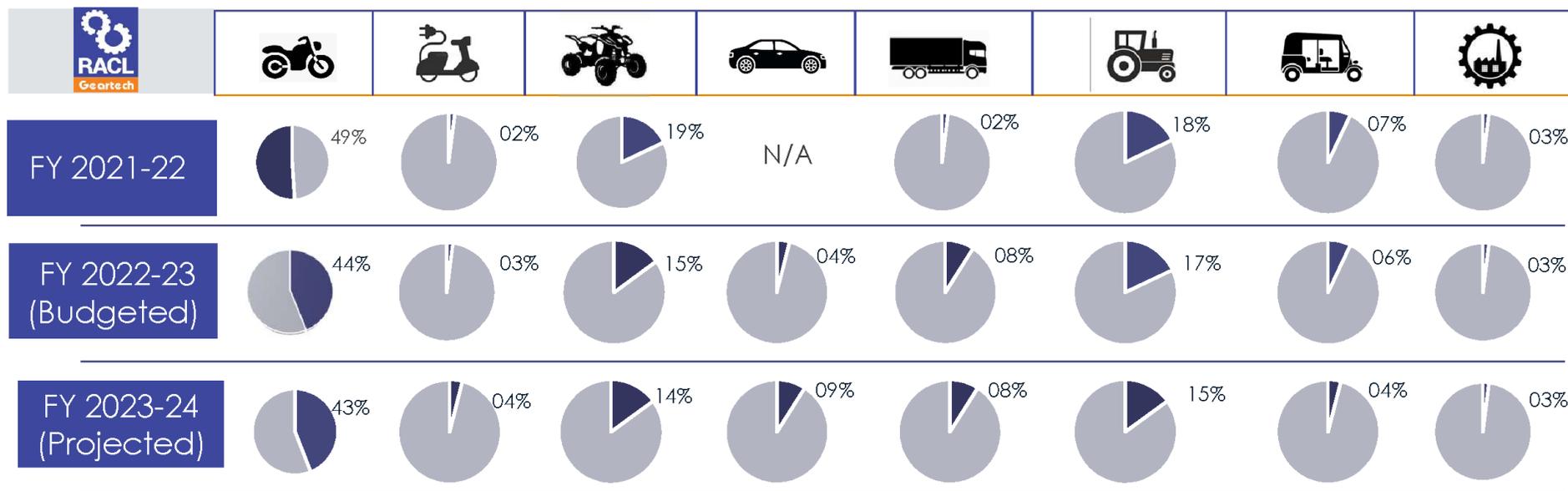
NEW PROJECTS BAGGED

- Chassis components from ZF for a European Luxury Car Manufacturer. SOP has started, investments common with the capacity already installed for ZF BMW project.
- Steering Shafts for Rear Steering Actuator from ZF for Porsche. SOP to start middle of next year.
- Chassis Components from ZF for BMW. It is a high volume part with projected annual volume upto 700k/pyear.
- Transmission Components from ZF for a resourcing project. SOP to start middle of next year.
- Entire transmission assembly for a 440cc Italian motorbike being launched in India. SOP middle of next year.
- Harvester Combine parts for Escorts Kubota. SOP to start by next year 2023.

MAJOR PROJECT UNDER DISCUSSION

- In active discussion with one of the largest European car manufacturer for direct supplies for electric vehicle platform.

CUSTOMER SEGMENTATION* (FY 2021-22)



* This presentation contains forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company or industry results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Unless otherwise indicated, the information contained herein is preliminary and indicative and is based on management information, current plans and estimates. Industry and market-related information is obtained or derived from industry publications and other sources and has not been independently verified by us. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

SITE PHOTOGRAPH (NEW PLANT)





THANK YOU!



Registered Office: 15th Floor, Eros Corporate Tower Nehru Place, New Delhi
Corporate Office: B-9 Sector-3, Noida, Uttar Pradesh
Plant 1: A-3 Industrial Area, Gajraula, Amroha
Plant 2: A-62, Sector 63, Noida, Uttar Pradesh
Austria Office: 38, Haufstrasse, 4550, Kremsmunster, Kalsdorf, Upper Austria